## Pattern of Shareholding

as at December 31, 2019

| NO. OF SHARESHOLDINGS |             |             |              |  |  |  |  |
|-----------------------|-------------|-------------|--------------|--|--|--|--|
| NO OF SHAREHOLDERS    | FROM        | ТО          | TOTAL SHARES |  |  |  |  |
| 395                   | 1           | 100         | 6,098        |  |  |  |  |
| 136                   | 101         | 500         | 35,565       |  |  |  |  |
| 153                   | 501         | 1,000       | 115,140      |  |  |  |  |
| 176                   | 1,001       | 5,000       | 422,840      |  |  |  |  |
| 35                    | 5,001       | 10,000      | 247,964      |  |  |  |  |
| 20                    | 10,001      | 15,000      | 256,724      |  |  |  |  |
| 8                     | 15,001      | 20,000      | 141,287      |  |  |  |  |
| 10                    | 20,001      | 25,000      | 222,798      |  |  |  |  |
| 10                    | 25,001      | 30,000      | 278,944      |  |  |  |  |
| 4                     | 30,001      | 35,000      | 132,180      |  |  |  |  |
| 3                     | 35,001      | 40,000      | 115,152      |  |  |  |  |
| 1                     | 40,001      | 45,000      | 40,261       |  |  |  |  |
| 6                     | 45,001      | 50,000      | 291,100      |  |  |  |  |
| 3                     | 50,001      | 55,000      | 157,680      |  |  |  |  |
| 2                     | 55,001      | 60,000      | 115,652      |  |  |  |  |
| 2                     | 60,001      | 65,000      | 124,672      |  |  |  |  |
| 1                     | 65,001      | 70,000      | 67,171       |  |  |  |  |
| 2                     | 70,001      | 75,000      | 147,512      |  |  |  |  |
| 1                     | 80,001      | 85,000      | 80,724       |  |  |  |  |
| 2                     | 85,001      | 90,000      | 173,573      |  |  |  |  |
| 1                     | 95,001      | 100,000     | 95,929       |  |  |  |  |
| 1                     | 105,001     | 110,000     | 106,500      |  |  |  |  |
| 1                     | 115,001     | 120,000     | 117,562      |  |  |  |  |
| 1                     | 125,001     | 130,000     | 129,635      |  |  |  |  |
| 1                     | 140,001     | 145,000     | 144,489      |  |  |  |  |
| 1                     | 185,001     | 190,000     | 188,819      |  |  |  |  |
| 1                     | 205,001     | 210,000     | 210,000      |  |  |  |  |
| 1                     | 245,001     | 250,000     | 247,906      |  |  |  |  |
| 1                     | 300,001     | 305,000     | 302,136      |  |  |  |  |
| 1                     | 310,001     | 315,000     | 311,483      |  |  |  |  |
| 1                     | 340,001     | 345,000     | 343,741      |  |  |  |  |
| 1                     | 505,001     | 510,000     | 507,056      |  |  |  |  |
| 1                     | 530,001     | 535,000     | 532,968      |  |  |  |  |
| 1                     | 600,001     | 605,000     | 604,272      |  |  |  |  |
| 1                     | 690,001     | 695,000     | 693,636      |  |  |  |  |
| 1                     | 790,001     | 795,000     | 791,780      |  |  |  |  |
| 1                     | 945,001     | 950,000     | 948,500      |  |  |  |  |
| 1                     | 1,945,001   | 1,950,000   | 1,948,601    |  |  |  |  |
| 1                     | 2,795,001   | 2,800,000   | 2,798,469    |  |  |  |  |
| 1                     | 8,490,001   | 8,495,000   | 8,490,873    |  |  |  |  |
| 1                     | 9,125,001   | 9,130,000   | 9,129,286    |  |  |  |  |
| 1                     | 138,750,001 | 138,755,000 | 138,750,522  |  |  |  |  |
| 992                   |             |             | 170,567,200  |  |  |  |  |

## Pattern of Shareholding

as at December 31, 2019

Information as required under Code of Corporate Governance

| Shareholder's category   | Number of<br>Sharehoders | Number of<br>share held |
|--|--------------------------|-------------------------|
| Associated Companies, Undertaking and Related Parties                                    |                          |                         |
| M/S. IGI INSURANCE LIMITED (BONUS-SO)  | 3                        | 2,292,387               |
| IGI HOLDINGS LIMITED.  | 2                        | 138,750,934             |
| TOTAL >>   | 5                        | 141,043,321             |
| Mutual Funds   |                          |                         |
| TOTAL >>   | \$550                    | 950                     |
| Directors and their spouse   |                          |                         |
| Mr. Mohammad Kamal Syed  | 2                        | 703                     |
| Mr. Hasan Askari   | 2                        | 703                     |
| Mr. Khurram Raza Bakhtayari  | 2                        | 703                     |
| Mr. Shamim Ahmad Khan  | 2                        | 703                     |
| Ms. Naz Khan   | 2                        | 703                     |
| Syed Hyder Ali   | 3                        | 792,483                 |
| Syed Yawar Ali   | 3                        | 5,505                   |
| Syeda Nighat Ali   | 1                        | 507,056                 |
| Total >>   | 17                       | 1,308,559               |
| Executives   |                          |                         |
| TOTAL >>   | (55)                     | 959                     |
| Public Sector Companies and Corporations   |                          |                         |
| TOTAL >>   | 4                        | 122,135                 |
| Banks, Development Finance Institutions, Non-Banking Finance Institutions, Insurance Com | npanies,                 |                         |
| Takaful, Modaraba and Pension Funds  |                          |                         |
| TOTAL >>   | 3                        | 8,493,787               |
| Shareholder Holding five percent or more voting Rights in the Listed Company             |                          |                         |
| Gregory Alexander  | 1                        | 9,129,286               |
| IGI Holdings Limited   | 1                        | 138,750,522             |
| TOTAL >>   | 2                        | 147,879,808             |

## Categories of Shareholding

as at December 31, 2019

| S. No. | Shareholders Category   | No. of Shareholders | No. of Shares | Percentage |
|--------|---|---------------------|---------------|------------|
| 1      | Directors, Chief Executive Officer, and their spouse and minor children | 17                  | 1,308,559     | 0.77       |
| 2      | Associated Companies, Undertakings and related Parties                  | 5                   | 141,043,321   | 82.69      |
| 3      | NIT and ICP   |                     |               |            |
| 4      | Banks, Development Financial Institutions,                              |                     |               |            |
|        | Non Banking Financial Institutions                                      | 3                   | 8,493,787     | 4.98       |
| 5      | Insurance Companies   |                     |               |            |
| 6      | Modarabas and Mutual Funds  |                     |               |            |
| 7      | Share holders holding 10%   | 1                   | 138,750,522   | 81.35      |
| 8      | General Public :  |                     |               |            |
|        | a. Local  | 939                 | 18,499,840    | 10.85      |
|        | b. Foreign  | E.                  | =             | =          |
| 9      | Others  | 28                  | 1,221,693     | 0.72       |
| 6      | Total (excluding : share holders holding 10%)                           | 891                 | 170,567,200   | 100.00     |