

IGI | Life

Funds Performance Report

MARCH 2016



IGI Life Insurance Limited

FUND MANAGER REPORT

For the month of March 2016



Macro Review and Outlook:

Pakistan continues to show progress on economic front, with key macroeconomic indicators further improving in the month of Mar-16.

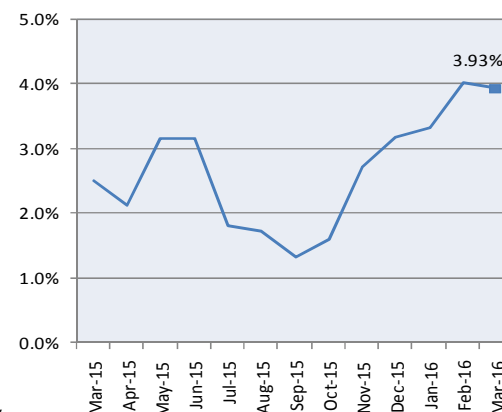
Having already shown a sequential decline in past year, oil prices were up slightly by +11% to USD 34.2/bbl (Arab Light) during the month of Mar-16. Inflation inched up by +0.1% MoM printing a +3.9%YoY as compared to Mar-15 of +2.5%YoY, bringing 9MFY16 average inflation to +2.6%YoY.

On external front, current account balance for 8MFY16 period stood at USD 1.86bn compared to USD 1.95bn last year same period. Overall trade terms for the country remain relatively unchanged at USD 11.91bn (USD 11.93bn in 7MFY15), this was due to slow down in overall exports receipts down by 10.2%YoY to USD 14.40bn, compared to 5.6%YoY decline in import bill to USD 26.3bn. Workers' remittances showed a healthy growth of +6%YoY (+3%MoM) to USD 12.7bn.

Nevertheless, FX reserves continue to build-up reaching USD 20.4bn by Mar-16 end. Disbursements of IMF tranche due in 1st week of Apr-16, will further boost overall FX reserves by USD ~506mn, while long-term funding from uni/bi lateral agencies will keep overall FX position stable. At current Pakistan's import cover stands at ~5months. Resultantly, PKR remain stable during the month, ending the month at 104.67 against USD.

Outlook: Recent outlook by World Bank and other international agencies, point towards better economic growth prospects for Pakistan, primarily owing to CPEC and fast pace reforms. Key to track would be volatility in international oil prices and rebound in base commodity prices and global equity market performance.

CPI Inflation



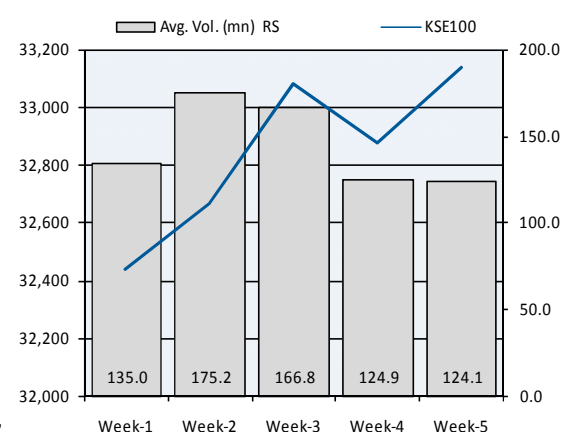
Source: PBS

Equity Market Review and Outlook:

KSE 100 for the month of Mar-16, soared up by 5.6%MoM, compared to last month's positive return of 0.2%, to close the index at 33,139 points. During the month, average daily traded value amounted to USD 60.9mn while average daily volume reached 163.8mn. Foreign investors remained net seller to the tune of USD 11.3mn with sectors including Banks (USD 24.6m), Fertilizer (USD 17.1m), Oil & Gas (USD 5.7m), Textile (USD 1.4m) and Technology (USD 0.5m). Cement sector witnessed highest net buy amounting to USD 26.5mn, while OMCs, Others sectors, Food and Power saw a cumulative buying of USD 11.5mn. In terms of volumes leaders, Banks drove nearly 15% of the total market volumes followed by Cement 12%, Tech. 9%, Power 8% and Fertilizer 7%. Top performing sectors, Oil & Gas advanced by +11.3%MoM followed by Cement & Food +9.2%, Tobacco +7.0% and Pharmaceuticals by 2.4% while Synthetic & Rayon Industry posted largest decline of -5.8%MoM, followed by Glass & Ceramics (-5.3%), Misc (-3.7%), Insurance (-3.4%) and Banks (-2.4%). Key events in the market were Dutch firm Friesland Campina intending to acquire up to 391 million shares of Engro Foods for estimated USD 510 million and Auto policy was also approved by ECC which also levied 15% additional regulatory duties on import of finished iron and steel products.

Outlook: With oil prices stabilizing we see Oil & Gas sector to come under investor watch. For Banks unchanged policy rate will regain investor interest, given fundamentals staying healthy. Currently, Pakistan is trading at PER of 8.7x and offering a dividend yield of 6.1% compared to regional average of 13.8x and 3.0%, respectively.

KSE 100 Performance



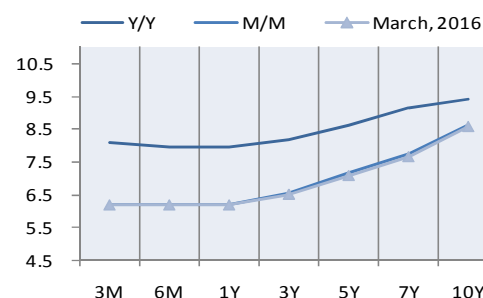
Source: KSE

Money Market Review and Outlook:

During the month T-bills and PIBs auction raised PKR 465bn and PKR 121bn respectively, with a target of PKR 450bn and PKR 75bn. Overall yield curve remain unchanged, slightly declining on the long-term tenure tail. 3M and 6M paper declined by 1bps closing in at 6.20% respectively, while 12M paper stood stable relatively unchanged 6.20%. For long-end yield curves 3Yr bond yield declined by an 1bps to 6.52%, 5Yr down down by 10bps to 7.08% and 10Yr bond declined by 4bps to 8.56%.

Outlook: The discount rate remained unchanged at 6.5% along with the policy rate at 6.0%. Inflation inched up by +0.1% MoM printing a +3.9%YoY as compared to March 2015 of 2.5%YoY. The 12-month moving average inflation was calculated at 2.7% as well as 9MFY16 average inflation to 2.6%. It is anticipated that of a further decline in discount rate by 50-100bps causing yields to shift with inflation outlook staying in the market.

Pakistan Yield Curve



IGI Aggressive Fund-IAF

For the month of March 2016



INVESTMENT OBJECTIVE:

To provide investors with an opportunity to earn long-term capital appreciation optimizing through broad mix of asset classes largely driven by equity with a proportion of fixed income & money market instruments.

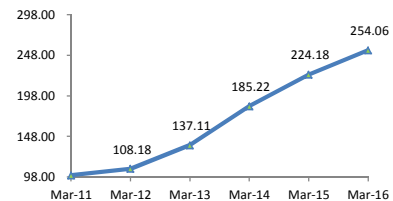
FUND INFORMATION:

Strategy	Fixed Income / Equity
Risk Profile	High
Pricing Mechanism	Daily Forward Pricing
Pricing Days	Monday to Friday
Management Fee	1.5%
Launch Date	25-Apr-08

RETURNS:

During the month the fund generated an absolute return of 4.10% against its last month absolute return of -1.87%.

Value of 100 Rupees invested 5 years ago

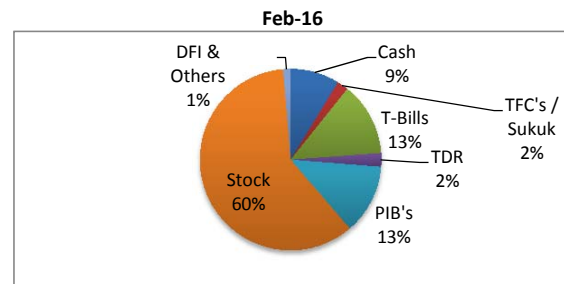
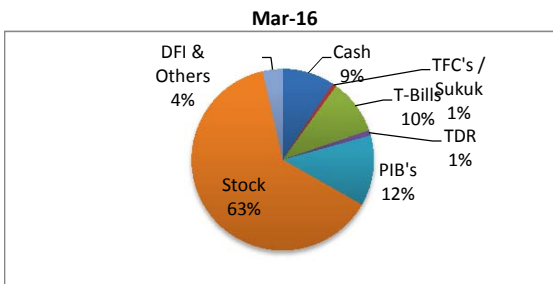


ASSETS UNDER MANAGEMENT:

	Mar-16	Feb-16	MoM %
NAV per Unit (PKR)	246.25	236.55	4.10%
Net Assets Value (PKR '000)	250,647	236,300	6.07%

Note: Fund returns are gross of management fee.

ASSET ALLOCATION *:

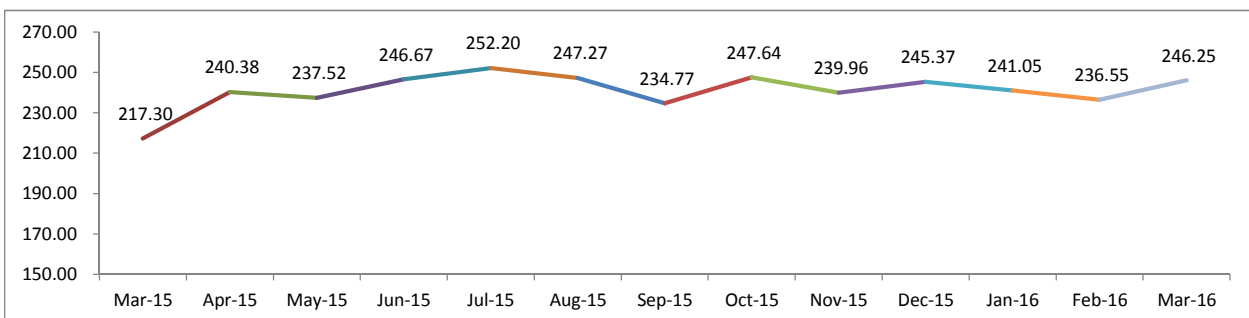


* Asset Allocation have been developed by looking through the underlying assets of mutual funds investments.

FUND PERFORMANCE:

	Absolute Return					Annualized Return	
	30 Days	60 Days	90 Days	180 Days	365 Days	CYTD	Since Inception
IGI Aggressive Fund - IAF	4.10%	2.16%	0.36%	4.89%	13.33%	1.45%	18.42%

IGI Aggressive Fund - IAF BID PRICE:



Disclaimer: Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.

IGI Balanced Fund-IBF

For the month of March 2016



INVESTMENT OBJECTIVE:

The investment objective of the Fund is to earn competitive long term return by investing in mix of equity, fixed income and money market instrument. This fund is suited for investors with moderate risk tolerance.

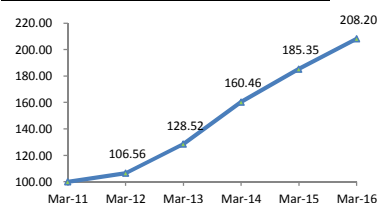
FUND INFORMATION:

Strategy	Fixed Income / Equity
Risk Profile	Moderate
Pricing Mechanism	Daily Forward Pricing
Pricing Days	Monday to Friday
Management Fee	1.5%
Launch Date	25-Apr-08

RETURNS:

During the month the fund generated an absolute return of 2.56% against its last month absolute return of -0.79%.

Value of 100 Rupees invested 5 years ago

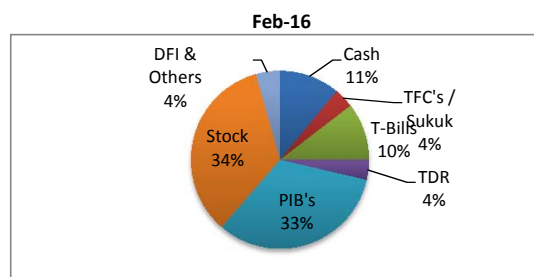
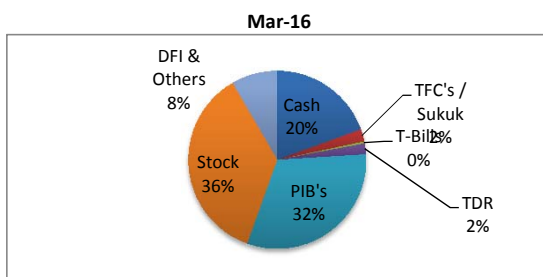


ASSETS UNDER MANAGEMENT:

	Mar-16	Feb-16	MoM %
NAV per Unit (PKR)	229.29	223.58	2.56%
Net Assets Value (PKR '000)	316,561	307,179	3.05%

Note: Fund returns are gross of management fee.

ASSET ALLOCATION *:

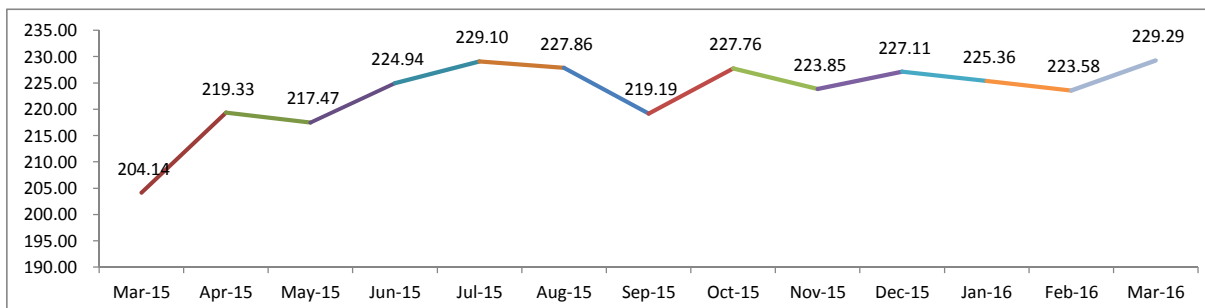


* Asset Allocation have been developed by looking through the underlying assets of mutual funds investments.

FUND PERFORMANCE:

	Absolute Return					Annualized Return	
	30 Days	60 Days	90 Days	180 Days	365 Days	CYTD	Since Inception
IGI Balanced Fund - IBF	2.56%	1.75%	0.96%	4.61%	12.32%	3.86%	16.28%

IGI Balanced Fund - IBF BID PRICE:



Disclaimer: Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.

IGI Conservative Fund - ICF

For the month of March 2016



INVESTMENT OBJECTIVE:

To provide stable and competitive returns in line with the money markets exhibiting low volatility consistent with capital preservation by constructing a liquid portfolio of low risk short term investments yielding competitive returns.

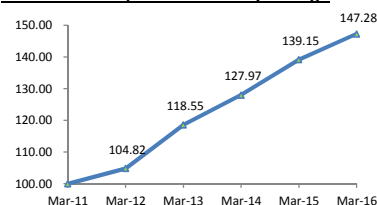
FUND INFORMATION:

Strategy	Fixed Income
Risk Profile	Low
Pricing Mechanism	Daily Forward Pricing
Pricing Days	Monday to Friday
Management Fee	1.5%
Launch Date	25-Apr-08

RETURNS:

During the month the fund generated an absolute return of 0.52% against its last month absolute return of 0.52%.

Value of 100 Rupees invested 5 years ago

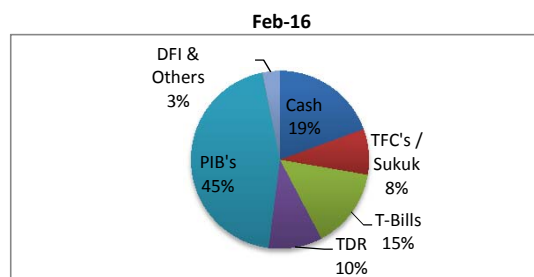
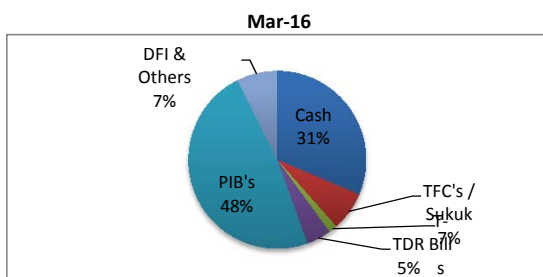


ASSETS UNDER MANAGEMENT:

	Mar-16	Feb-16	MoM %
NAV per Unit (PKR)	183.01	182.06	0.52%
Net Assets Value (PKR '000)	562,195	562,021	0.03%

Note: Fund returns are gross of management fee.

ASSET ALLOCATION *:

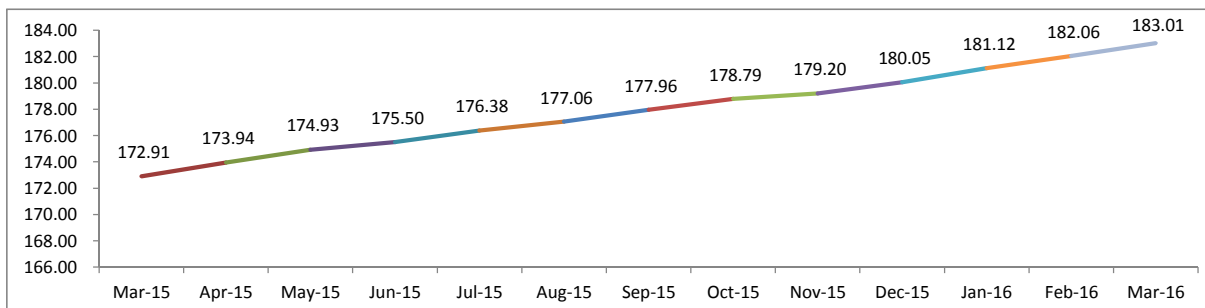


* Asset Allocation have been developed by looking through the underlying assets of mutual funds investments.

FUND PERFORMANCE:

	Absolute Return					Annualized Return	
	30 Days	60 Days	90 Days	180 Days	365 Days	CYTD	Since Inception
IGI Conservative Fund - ICF	0.52%	1.04%	1.65%	2.84%	5.84%	6.60%	10.46%

IGI Conservative Fund - ICF BID PRICE:



Disclaimer: Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.

IGI Islamic Fund - IIF

For the month of March 2016



INVESTMENT OBJECTIVE:

To provide maximum possible preservation of capital and a reasonable rate of return via investing in Shariah Compliant money market and debt securities having good credit quality rating and liquidity.

FUND INFORMATION:

Strategy	Islamic Fixed Income
Risk Profile	Low
Pricing Mechanism	Daily Forward Pricing
Pricing Days	Monday to Friday
Management Fee	1.5%
Launch Date	25-Apr-08

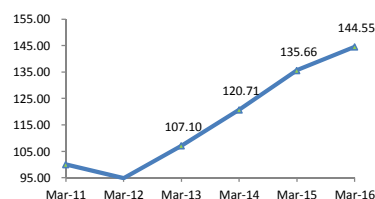
RETURNS:

During the month the fund generated an absolute return of 0.60% against its last month absolute return of 0.60%.

ASSETS UNDER MANAGEMENT:

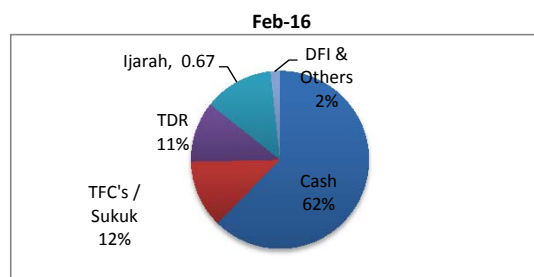
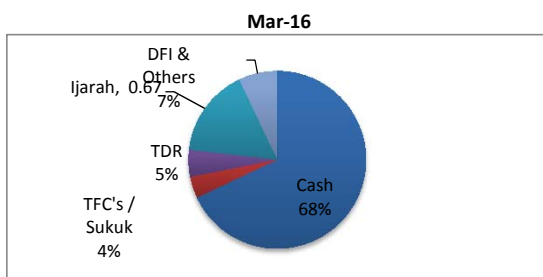
	Mar-16	Feb-16	MoM %
NAV per Unit (PKR)	136.76	135.94	0.60%
Net Assets Value (PKR '000)	172,123	172,003	0.07%

Value of 100 Rupees invested 5 years ago



Note: Fund returns are gross of management fee.

ASSET ALLOCATION *:

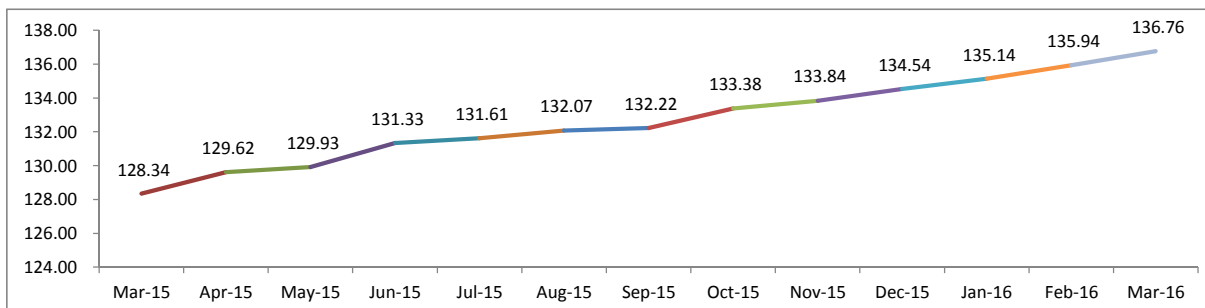


* Asset Allocation have been developed by looking through the underlying assets of mutual funds investments.

FUND PERFORMANCE:

	Absolute Return					Annualized Return	
	30 Days	60 Days	90 Days	180 Days	365 Days	CYTD	Since Inception
IGI Islamic Fund - IIF	0.60%	1.20%	1.65%	3.43%	6.56%	6.63%	4.63%

IGI Islamic Fund - IIF BID PRICE:



Disclaimer: Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.

IGI Sarmaya Secure Fund - SSE

For the month of March 2016



INVESTMENT OBJECTIVE:

The objective of the fund is to generate a competitive return with minimum risk, by investing primarily in Government Securities.

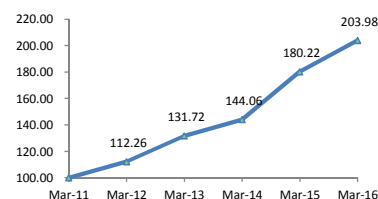
FUND INFORMATION:

Strategy	Govt. Securities
Risk Profile	Low
Pricing Mechanism	Daily Forward Pricing
Pricing Days	Monday to Friday
Management Fee	Sarmaya Plus 1.5% / Sarmaya Premium 2.4%
Launch Date	22-Jul-10

RETURNS:

During the month the fund generated an absolute return of 0.77% against its last month absolute return of 1.67%.

Value of 100 Rupees invested 5 years ago

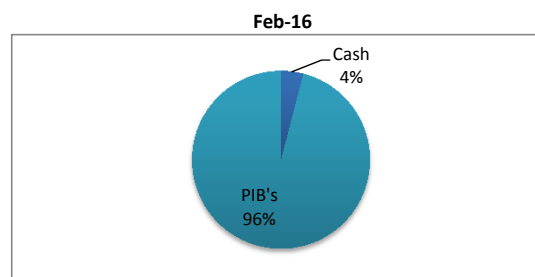
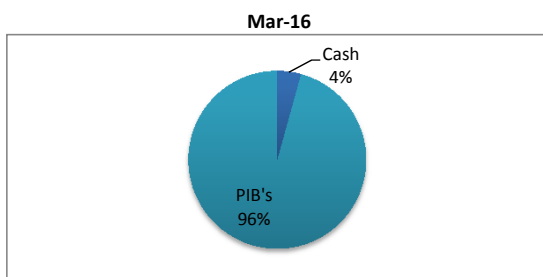


ASSETS UNDER MANAGEMENT:

	Mar-16	Feb-16	MoM %
NAV per Unit (PKR)	219.98	218.29	0.77%
Net Assets Value (PKR '000)	3,732,853	3,507,826	6.42%

Note: Fund returns are gross of management fee.

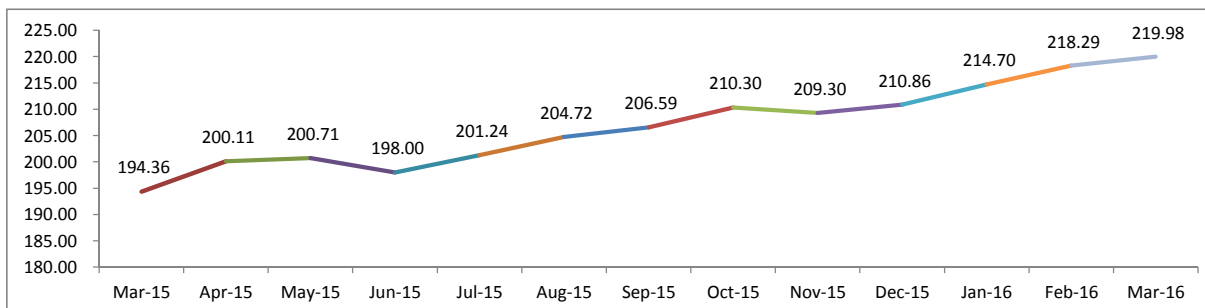
ASSET ALLOCATION:



FUND PERFORMANCE:

	Absolute Return					Annualized Return	
	30 Days	60 Days	90 Days	180 Days	365 Days	CYTD	Since Inception
IGI Sarmaya Secure - SSE	0.77%	2.46%	4.33%	6.48%	13.18%	17.37%	21.06%

IGI Sarmaya Secure Fund - SSE BID PRICE:



Disclaimer: Past performance is not indicative of future performance. Market volatility can significantly affect short-term performance. The value of investment can fall as well as rise.